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Evangelism  
– it's Easy!



by Frank Perry

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# EVANGELISM - IT'S EASY!

## FOREWORD

Frank and Olive are to us a walking revival, leading more people to the Lord than many or most Christians. Having worked in about 40 countries, we have noticed that missionaries of all types—pastors, teachers and other ministries seem to be content with little or no success. I believe success should crown our efforts. Frank and Olive continually examine their efforts and 'sharpen their axe'.

On the streets, Frank is a spiritual locomotive, not allowing others of strong cultish faiths to monopolise the conversation. If they insist, he moves on and Olive comes behind sweeping up—a very effective team—law and grace, so to speak.

Leaving behind the luxuries (and even necessities) of life and going to remote areas of the world, Frank and Olive have adopted the spirit that says "I thirst for souls".

Janet and I have worked with Olive and Frank in Zanzibar and experienced 32 muslims led to the Lord in one day. All new converts are of course incorporated into local churches wherever possible. While with them in Tanzania, our vehicle had a flat tyre, and while the wheel was being changed, 25 locals came into salvation. Amazingly, two local pastors appeared on the scene and all 25 new converts were passed into their care. Talk about Divine Appointment!

Working with them in Leicester Square, London, where many races and cultures converge, many heard the personalised evangelism of this dynamic duo, disarming them of their reasoning and ushering them into the Kingdom of God.

We have watched them at work in restaurants, car parks, shops, on the streets and at markets in many countries.

The Perrys' ministry is 'leading people to the Lord'. They employ a few simple but powerful keys to success! They "cut people free" in the name of Jesus from blindness and the reasons (revealed by the Holy Spirit) for the people not being able to accept Jesus. The Holy Spirit immediately springs into action answering their prayer and revealing Jesus to the person being prayed for. At these times, words of knowledge or other gifts of the Spirit are manifested. These convince the person of God's love and His personal interest in them.

When the Holy Spirit has done His work, they then ask "Would you like to receive Jesus as your Saviour?" - and usually get an affirmative answer. A simple prayer that is repeated by the person brings them into salvation and makes them a new creation.

This is evangelism made easy.

Don & Janet Mounts  
International Convention Speakers  
Florida

The cover photograph is of Frank leading a Muslim to Jesus in Ingram Street, Banjul, The Gambia on 31 March 1999. By the grace of God and the power of the Holy Spirit, 23 people came to Jesus that day and were baptised in the Holy Spirit and speaking in tongues. Hallelujah!

## INTRODUCTION

Evangelism—it's Easy. Is this a true statement or just a rather outrageous utterance to make everyone sit up and take notice? Supposedly it all depends on to whom the question is posed. Ask the average Christian how easy evangelism is and the vast majority will say it is hard, because that is their experience - but we know that fortunately the power of scripture does not depend on our experience or whether we have faith for something.

On the other hand, ask Billy Graham or Reinhard Bonnke (or any evangelist who is getting results) how hard evangelism is and they will probably smile at you. They know how easy it is and are putting what they know into practise because in practise, evangelism is not just easy - it's a DODDLE. There's difficult—hard—easy—easier—very easy - and a DODDLE. If there was a better word than DODDLE, we'd be using it!

I told two well-known soul-winners I was writing a book called "Evangelism - it's Easy!" and the response from both of them was "what you believe is what you get". If you go around thinking it is hard, it will be. After reading this, I trust your faith will have been stirred into knowing it's a doddle - and then it will be for you.

Avoid making methods: wait on the Lord because only in Jesus and through the power of the Holy Spirit, can this work be done - and all for the glory of Jesus: it goes without saying that before everything is - JESUS.

I pray that when you have read this you will understand how to let the Holy Spirit of Almighty God do the work instead of you and that you will have the privilege of knowing the fulfilment of leading many souls to salvation and thence discipleship.

Jesus said to the scribes and Pharisees "you travel over land and sea to make a single convert" (Matt 23 v 15). In the light of that, it seems that for them it was a massively difficult task. Anyone who has tried to make converts for the Kingdom of God rapidly finds that it is not hard at all, but totally impossible. One would suppose that rational argument and persuasive rhetoric is the answer, but this is not the case. Beware of all methodology for this is a recipe for total failure as I am sure most of us can acknowledge, having tried some of these dead-end avenues.

Let's face it, if the choice between heaven and all that is offered along with it, is compared with the alternative (a permanent state of torment and burning in hell), and if rationalism is the order of the day, how can anyone not accept the one sensible choice? Sadly, we know that good sense does not prevail for the god of this age has blinded the minds of unbelievers (2 Cor 4 v 4).

In spite of all this, the Lord is showing us a new equipping and enabling where literally hundreds are being saved and healed, mostly on a one-to-one basis. Yes, we are looking at the beginnings of the end time harvest, but it will mean the involvement of many more Christians than at present.

We are very aware that Father wants many more of His sons involved. In Luke 10 v 2 Jesus says "PRAY THE LORD OF THE HARVEST TO SEND OUT LABOURERS INTO HIS HARVEST". Therefore our primary function is to pass on this enabling to the other members of the body of Christ.

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\* All scripture verses are taken from the NKJV unless otherwise stated

## CHAPTER 1

### METHOD

Over the years the church has generally moved from reliance on the Holy Spirit to methodology. This is fairly natural because if a thing works, then we tend to go on doing it that way. It is after all reasonable to keep on doing what ever has always worked in the past so the church universal tends to teach its worn-out methodology. We get seminars on how to try this method and that method—and the poor disciple fails, and wonders why. Going back to find out why, he probably gets more of the same, with little or no result for much work.

I remember going to a seminar on how to win Muslims to salvation. We were treated to method after method. “Invite them round for a cup of tea!” “Try to make friends with them!” Do we read this in the Bible? Quite the reverse—we read that friendship with the world is enmity with God (James 4 v 4). Not once did we hear anything about the power of the Holy Spirit or His gifts. Nor did we hear about what the Bible says about it—just methods. Sadly, in my experience over the years, attending many seminars, this has tended to be the rule.

However, it must be said that even using the power and the gifts of the Holy Spirit, one can be enticed into methodology: on the island of Aruba (in the Dutch Caribbean) in January 1996, while on the waterfront, I tried to witness to a couple from Haiti. Their English was not good enough for them to understand properly what I was saying and they were making lewd remarks about my witness. So I began to speak to them in tongues—and they understood! As I continued in tongues (and I knew I was telling them about Jesus dying for them on the cross) they became serious and eventually, when prompted by the Holy Spirit, I asked if they would like to give their hearts to Jesus; they agreed—and were saved. Glory to God. I saw them from time to time during the following 6 weeks and there was a very noticeable change in them both.

From this encounter, I went up into the town where I spoke to three people in a garden and when I enquired where they were from, they replied “Haiti”. So I spoke out in tongues—only to hear them say “we don’t understand you”. As I went up the street, the Holy Spirit said to me “You’re not going to make methodology out of My gift, Frank”. I should have known better, but how easy it is for any one of us to fall into this trap.

How many Christians never let anyone ever hear their beautiful gift of tongues, or speak a word of knowledge to the unsaved or let the unsaved experience the outworking of their glorious gift—but more of that later.

What this book is endeavouring to do is to show you the reader, how to evangelise with results. This can only be done by being led by the Holy Spirit. We can have our plans, our good ideas, our well-meaning, sincere good intentions - yet without God behind and in front of them, the net result can be frustration and failure because it comes from the carnal mind and is therefore sin. Is it surprising that so many Christians don’t try and even more give in to complacency? Everything we do **must** come from the Tree of Life, not the tree of knowledge.

The church of God is a triumphant church—a victorious, conquering church. With God being for us, who can be against us? He who did not spare His own Son—how will He not give us all things? We are soldiers of the cross, a kingdom of priests and kings. We follow a gloriously crowned King of Kings with whom nothing is ever impossible.

He has given us the great commission - why? Because it is impossible to carry out? No! He has given instructions that make it not just possible, but easy. But only if it is done His way—and His way is His Holy Spirit’s way. He has empowered His church to get the job done. By faith we have to come into a heart understanding of how—and it really is better than easy.

In the eyes of the world we are a joke; a powerless mess with nothing to offer and nothing to say. Yet

some years ago in London's Leicester Square, we spoke to three young men. My remarks were directed to one of them, while the other two just listened (the Holy Spirit told me **they** were Muslims). I gave a word of knowledge to the young man about how God was pleased with the way he did not answer back when his parents gave him a hard time: how he suffered their rules and regulations in silence, not complaining. He then told me his parents were Jehovah's Witnesses. I asked if I could pray for him, to which he agreed, and having done so, I led him in the sinner's prayer—so easily. A few minutes later the two Muslims told me I hadn't got any power and was nothing special. I raised my hand (gently) towards their foreheads and said "Here, I'll show you some power". They backed off immediately saying "Don't touch us".

Until Christians learn to live and move and have their being in the fullness of the Holy Spirit of God, we will remain a joke to others. It is time for the army to move. It is time for the army of God to be what it is meant to be—A PEOPLE OF POWER. We sing it - let's be it! But how? The next chapter shows how.

## CHAPTER 2

### GIFTS AND POWER

We have preached the contents of this book in four continents and have seen amazing results. In fact many hundreds of people have responded—with really positive results. There was one lady who had only seen one salvation as a result of her Christian walk of many years (even though she led a youth group for a year and was quite active in ministry in her church). Then she saw this ministry in action and a year later she had had the privilege of leading dozens of people to Jesus.

ANY SPIRIT-FILLED CHRISTIAN CAN DO THIS! The church generally seems to be unable to comprehend even this most simple thing—yet when we speak of many salvations achieved, there is a response of great joy. Surely many would like to be more involved? So, it is evident that the problem is not one of the natural realm—for if it were, everyone would be doing it as the Master has commanded.

The problem is one of spiritual discernment. If you are reading the well-known verse as “Go out in your own strength (or in your own understanding) into all the world . . .” (accurate version is in Mark 16 v 15), then you are, I’m sorry to say, doomed to failure. What I am trying to impart to you is Holy Spirit led, Holy Spirit based and Holy Spirit discerned, so we must of necessity deal with it in a spiritual way. It is very simple because the Bible says “How much more will the Father give the Holy Spirit to those who ask” (Luke 11 v 13).

Therefore, at this point, it would be good for you to pray (not a set prayer or method, but in your own words) asking the Lord to open the eyes and ears of your heart’s understanding and to make you comprehend spiritually how you can walk in the power of the Holy Spirit to bring the lost to a saving knowledge of our Lord Jesus Christ. Ask Him to give you an understanding of the use of His power to work His works—all to His glory. (It is important that you say the prayer from your heart, not your head.)

Years ago, when I was a baby Christian and meeting with a rather exclusive sect of Christians, I remember being invited to an Assemblies of God church where a brother said “Before being baptised in the Holy Spirit he only saw one saved in three months - after being baptised in the Holy Spirit he saw ten or more saved each month”. I recall that I did not believe him. I thought to myself if that were true, the whole world would be saved by now. YET IT WAS TRUE. Now, 30 years later, we are seeing many each week making a commitment—and that mostly on a one-to-one basis.

What he said was true, but we all know that just being baptised in the Holy Spirit, as wonderful as it is, is not the whole answer. What he left out was that having moved into the realm of the gifts of the Holy Spirit, they should be used—along with the power and authority. Luke 10 v 9 says “Behold I give you authority over all the power of the enemy”. The first word is “Behold” - notice it, perceive it, see it, observe it, get it into your “knower”; know it for yourself and for service to others.

I am reminded of the story of the two brothers and when the father told them to go and reap the field, the first one went and got a scythe and worked and sweated and laboured all day. At the end of the day the father asked why the field wasn’t finished. The son told how he had worked himself to a standstill trying to get it done. The father replied “Your brother took a combine harvester and has reaped 6 fields; I gave you the keys to the other combine harvester—why did you not use it?”. The church has the keys (the power, the authority and the machinery—the gifts) but they are usually only used in the church building, praying for fellow Christians, over and over again.

This should only be practise for the battlefield—which is out on the streets, in the work place, with the neighbours, etc. How often do we see the mighty works of the Lord Holy Spirit manifested in the high street, the market place, in the places where there are people who are lost and dying? Where did Jesus do it?!

I once heard that a building that had been used for the Lord’s work had been used for an occult fair. The

Christians were upset and asked “Can we use that place again?” There is so much awe of the enemy and what the opposition has been able to do. Surely the opposition should be afraid to use a building the **Christians** had used! Where is this victorious body of Christ?! He obtained the victory and gave it to us to walk in.

In Chatham an occult fair was held in the place where the Full Gospel Business Men’s Fellowship International (“FGB”) held their dinners, so I went in and asked the man running it if I could have a stall at his fair. He asked what I did, so I told him “Divine healing”. He asked what group I belonged to so I told him I was a born-again Christian - “and you want a stall HERE?!” he asked incredulously! “Of course, you Christians have no power—you are only playing at it. WE have all the power—WE know what it’s all about” he boasted. I replied “We have the power to raise people from the dead - do you?” “No! No!” he said - “you mustn’t get involved in that!” Then he added by way of conversation - “That church across the road (The King’s Church Medway) have been praying against us all the morning and we have all had headaches and sore throats—I wish they would leave us alone”.

There you are—out of his own mouth. Who is it who has the power? WE HAVE!! Be aware, be available and be ready to use it for salvation and healing and whatever the Holy Spirit requires. Don’t just keep on practising it within the four walls of your church—take it out to where it is meant to be used. What happens to manna if it is kept in a box? It goes rotten. We can enjoy all the blessings, all the prophecies, all the workings of the Lord in the church building, but the Holy Spirit and His power are for the building of the church, the body of Christ, for the revelation of Jesus Christ to a world that is dead in their sins. If we continue to not make proper use of the tools provided, remember, we will have to answer to Almighty God one day.

Having the tools is fine and it is good to understand this, but there is another step. Practise is OK but in the end we need to put to practical use everything so generously and liberally given by Father to get the job done.

## CHAPTER 3

### EXAMPLE

For an example, we can do no better than go to the Bible. We are bound to be guided and prompted by our experience (whether good or bad) but the Bible has to be supreme and our final yardstick. The Bible is our best tutor and our Lord Jesus our best example. So how did Jesus get on with evangelism? Did He find it hard? Absolutely not. It was so easy He, in effect, said to His disciples “Don’t tell them. Keep quiet or they will all get saved.” (That would have been for the wrong reason.)

Our Lord was so attractive that thousands flocked to see and hear Him and were ready to follow what they thought (by their pre-conceived ideas) the Messiah represented. He made it so hard for them because the Messiah was not what they expected—(they expected a Saviour for state and nation - not a personal Saviour).

It was so hard for them that at one point even the twelve disciples were almost ready to give up. “From this time many of His disciples turned back and no longer followed Him.” (John 6 v 66-69). THEN JESUS SAID TO THE TWELVE “DO YOU ALSO WANT TO GO AWAY?” BUT SIMON PETER ANSWERED HIM “LORD, TO WHOM SHALL WE GO? YOU HAVE THE WORDS OF ETERNAL LIFE. ALSO WE HAVE COME TO BELIEVE AND KNOW THAT YOU ARE THE CHRIST, THE SON OF THE LIVING GOD.”

Evangelism was so easy for the Lord Jesus, even though He was a man, just like you and me, because He used the power of the Holy Spirit. With Nicodemus He went beyond man’s ability to comprehend; He pushed Nicodemus into a whole new sphere of understanding (John 3) and we would gather from John 19 v 39 that this religious man rose to the challenge and was saved.

The Gadarene demoniac (Mark 5 v 1-21) wanted to follow the Lord but was given the task of witnessing to his community. A similar event took place when Jesus spoke to the women at the well (John 4) where, after words of knowledge from Jesus, she became the same kind of witness resulting in those people begging him to stay so they could hear it first-hand for themselves (John 4 v 39).

Nowhere in scripture do we see Jesus trying to talk some unwilling soul into the kingdom, but often we see His present-day followers doing just that. When we come into the fuller knowledge of the mind of Christ, evangelism is not just easy—it’s almost too easy!

A few years ago on a weekend in France, the first evening we were hosted by a couple where the wife was “very religious”. Soon after the evening meal began, I got a real grilling about my faith, what I believed, how it worked and on what truth it was based, etc, etc. I saw no souls saved that evening, nor did I try—that seemed not to be my mandate for that occasion.

Six months later I was in France again and this time the husband of this “religious” lady came to me and said “Six months ago I saw that you had something different. I didn’t want it then but now I know, whatever it is, I need it.” As I led that man to give his heart to Jesus, I found myself saying “don’t think Jesus is the easy option: if you are to follow Him it could cost you everything - your life, your home, your car, your ego - everything. This new life in Christ is total commitment - all or nothing. If you are lukewarm, He will spit you out” (Rev 4 v 16).

Where do we ever hear that kind of gospel? But when the Holy Spirit leads us to make this kind of proclamation, then we have to obey. My friend gave his heart to Jesus that day and I have since seen the evidence of the new life working in him. Glory to God.

God’s promise is “My word will not return to me void” (without accomplishing that which He purposes it to do). (That’s Isaiah 55 v 11). Jesus is the Word. He had to use parables to stop people from being saved - these people who had wrong motives and wrong conclusions. Those people would have made Him an

earthly king: they wanted to restore the glory to Israel and did not have God's interests at heart to build a new Kingdom.

So, did Jesus find it easy? Of course He did. But you might think you haven't lived up to Jesus's best yet and you might think you can't aspire to being as good an evangelist as Him. Yes you can. He said ". . . HE WHO BELIEVES IN ME, THE WORKS THAT I DO HE WILL DO ALSO; AND GREATER WORKS THAN THESE WILL HE DO, BECAUSE I GO TO MY FATHER." (John 14 v 12).

Going back to Billy Graham and Reinhard Bonnke: have they performed greater things? Certainly if we go by numbers of salvations, miracles, etc, the answer must be "Yes". Jesus didn't say "do your best" - **our** best isn't worth a carrot. He said "These things and greater things will YOU do." He said that all things would be possible for YOU. He didn't say it would be hard, He said "simply believe" and it will unlock the door for you. He said that nothing would be impossible to YOU because nothing is impossible with Father God. Jesus is our best example and wherever there is a choice, as the Holy Spirit shows you, that is the most obvious choice.

We most easily identify ourselves with the disciples; the failures who ran away - didn't have enough faith - said all the wrong things - never seemed to understand properly. Yes, I can identify with them alright. Even before being baptised in the Holy Spirit, Jesus sent them out with no change of clothes, no purse, nothing external to rely on and the result was they came back saying "even the demons are subject to us in Your Name". For them that would seem to be the pinnacle of that outreach experience, thereby intimating that all the other things - evangelism - healing - raising the dead, etc, happened quite naturally.

On that basis, how about for us? We should not so quickly identify with them but with the regenerated, Spirit-filled believers after Pentecost. If we think we can't do what Jesus did out in the world, then look at the disciples doing it out where the people are; in shops, in the street, anywhere and everywhere.

Yes, we have plenty of examples in God's book. We also know from the Bible that we should boldly go and do - so why don't most of us? I believe it's either because we haven't fully understood how to use the tools of the Holy Spirit to full advantage, or we are simply not hearing God's voice.

Everything is difficult—that is, until it is demonstrated to be easy, both in the natural and in the realm of the supernatural. We are learning to use the Holy Spirit who, incidentally, delights in us using Him and His power. What we do here in the supernatural can never be properly quantified. We will not see the end result until we reach glory and only then will we know how much and what our works have achieved.

But we will work—not because we have to, but because of who we are: we are sons of the Living God - just as Jesus was and is - and for this reason alone we do the works.

A dog wags his tail quite naturally because he is a dog. In the same way, sons of God and joint heirs with Christ should quite naturally behave as sons and heirs. Revelation from God cannot be understood by the natural mind, but when we receive it, we will be what this world is waiting to see - the sons of Almighty God revealed. "FOR THE EARNEST EXPECTATION OF THE CREATION EAGERLY WAITS FOR THE REVEALING OF THE SONS OF GOD." (Romans 8 v 19.)

So, on to my testimony of God's revelation to me concerning this - and how to rest in the Lord for all His good works.

## CHAPTER 4

### PRACTICALLY REVEALED

In about 1982, as the new president of my local chapter of FGB, I went to a dinner with a guest from America. There was only room for one of us on the top table, so I gave him my seat. Another president came over and asked if I would look after his unsaved guest who was the husband of his secretary who was a born-again Christian. We sat there and talked about cars, sport, dustbins - everything except Jesus. The time came for coffee and it was obvious that there was not much more time left to talk so I asked him (I believe, led by the Holy Spirit) why he wasn't a Christian. He replied that he didn't know so I asked him if he would allow me to remove the reason. He allowed me to so I did (with a very small prayer) - and he gave his heart to Jesus.

Have you ever heard anything more simple, more easy than that? But even at this point the penny didn't drop: I failed to realise the profundity of this simplistic, yet wonderful occurrence. We know that the god of this world blinds the minds of those who cannot believe (2 Cor 4 v 4).

How would it make any kind of common sense for anyone to take a chance on his eternity by playing bagatelle with his life? If common sense prevailed, everyone would get saved as a kind of life insurance - but we know they don't. The god of this world is having a heyday - BUT the Bible says he is "under our feet" and "we have authority over him".

Some years after this first experience of removing the reason for not getting saved, we had an FGB dinner where an ex-burglar was the speaker. At that meeting we had about 10 burglars as guests. When the call was made for salvation, five responded (but not my guest). So I said to him "I'm going to pray for you - is that OK?" He agreed, so I prayed to Father God that my guest would come to a place of salvation. Having prayed, I asked him if he would like to ask Jesus to be his Saviour. "No" was the answer. So, I prayed again, this time to Jesus, reminding Jesus of how He had paid the price for this young man's salvation. Again, having prayed, I asked him if he would like to receive Jesus as his Saviour. The reply was worse - "No, definitely not!" He turned as if to go and sit down. "Just a minute" I said. This time my prayer was "Lord Holy Spirit - reveal Jesus to this young man". (Whose job is it any way to reveal Jesus? We certainly could not do it - it's the Holy Spirit's domain to do this, so why not ask Him to?) Again, I asked the same question but this time the answer came "Yes, I think I would" - and another, previously satan-blinded person was released into the kingdom. Praise the Lord!

Since then, we have also discovered that people are held back by other reasons - many not disclosed at all. In these cases we cut them free with the power of the sword of the Spirit. Usually the Lord does reveal the things that cause hindrance or offence. In any case, whether they are named or not, we generally cut people free from curses, lies, freemasonry, error, witchcraft, occult practice, sins of the fathers, ungodly soul ties, etc. - whatever the Holy Spirit reveals - just simply deal with it in the name of the Lord Jesus Christ. (This book could easily be called "Evangelism through deliverance".)

When we ask a person's permission to pray for them, we usually tell them first what we are going to pray. If they are in false religion like Islam or Mormonism, we cut them free from all the spirits involved in it. Having cut them free, we would ask the Holy Spirit to reveal Jesus. There are so many aspects to Jesus that what we would ask could easily be different for each individual. The important thing is to be open to hearing what the Holy Spirit has to say and He rarely repeats the same for any two people.

I hope this doesn't sound like another method. Of course it may be used like a method but by **allowing the Lord Holy Spirit to be in complete control, it can't be.**

Our ministry has reaped a tremendous harvest of souls during the past few years including many Muslims, Sikhs, Jews, Hindus and Buddhists. All the glory goes to God. We always cut them free by using the sword of the Spirit. Even where it is an altar-call in a church with a large number of people, we cut them free and ask the Holy Spirit to reveal the Truth, Life, Wisdom or Love - all names of the Lord

Jesus Christ. Then Jesus is presented to each person in just the particular way required to meet his or her needs.

Once, when evangelising in London, having presented the gospel to a man and his wife, I described how near the kingdom could be - just a step away, like stepping over the crack in the pavement. The wife nodded assent but the husband said he was nowhere near that - he was an atheist. I then asked if I could pray for them. Upon receiving their permission, I cut them off from all the 'junk' in their lives and asked the Holy Spirit to reveal Jesus. Then I asked her if she would like to invite Jesus to come and live in her heart, to which she replied that she would. So I started to lead her in the prayer of salvation - and when she repeated the prayer, **he** did as well! In the cutting free and the revealing of our Saviour, the Holy Spirit had penetrated this man's spirit, causing him to respond to His love.

A good number of Muslims in London have responded to the claims of Jesus on their lives but in our outreaches to East and West Africa, the harvest has been plentiful. However, there are other conditions that prevail to affect the size of the harvest. Faith has to be one of the factors and we could write a book on just that subject alone. Faith comes by hearing and hearing by the Word of God. As we read (aloud) and take in scripture, our faith will be stirred to produce the expected fruit - and expectation is faith. (We also pray for our faith to be made pure and uncontaminated by doubt.)

Being obedient to the command "Go into all the world" (Mark 16 v 15) causes the anointing to flow. This becomes very evident by the size of the 'catch'. I frequently say we go the 40 miles to Leicester Square on Saturdays because it is a good 'fishing hole' - (most fishermen know a good fishing spot). I'm sure part of the reason is in the obedience of just **going**.

Then there is prayer: here again many books have already been written on the subject. The more time you spend, or others spend on your behalf, in prayer, obviously makes all the difference between success and failure. This is the reason Africa, India, South America, Russia and China are places of great harvest. Should you have the opportunity to get involved in any of these big fishing-endavours, you will return with your faith boosted to a new high.

## CHAPTER 5

### “TALKED’EM INTO IT”!

I was once told by a Vicar that I talked people into their healing. Well, that would be a neat trick wouldn't it?! The doctors would like to learn that one! Later the same person said that I talked people into their salvation. Sure, I tried that for the first few years as a new Christian, but it hardly produced any fruit.

Anyone who has tried these sterile paths soon discovers that they only lead to disappointment and failure. There is only one means to healing and salvation and that is pure Holy Spirit. If you are baptised in the Holy Spirit, you are empowered to bind or loose, to cut free and to bless. If you are a born-again Spirit-filled believer, you have Jesus Himself and all of heaven backing what you do by faith and your words are very powerful. You have every promise of Almighty God at your disposal. Then how is it we still fail? By resorting to the flesh again - and I am sure that all evangelists have had their times of failure. But we repent and get up and go again, learning from our mistakes.

What an exciting age we live in: revival happening in many parts of the world and the power of the Holy Spirit being demonstrated in wonderful manifestations. In our ministry we frequently see as many miracles as we do salvations, the vast majority of these being out on the streets or in people's homes, in shops or in the workplace. Where did Jesus do most of His ministry? Out where the ordinary folk are. Where does He do most of His work now? The same places. He really is the same yesterday, today and forever.

Yet we do live in an exciting time - a time of harvest, not so much of sowing, although that is still important. We so often hear Christians say “I'm only a seed-sower”. That's important too but in Matthew 9 v 37-38 Jesus says “THE HARVEST TRULY IS PLENTIFUL, BUT THE LABOURERS ARE FEW. THEREFORE PRAY THE LORD OF THE HARVEST TO SEND OUT LABOURERS INTO HIS HARVEST.” He seems to see the greatest need as being for more harvesters. It is the time for reaping. Jesus said “BEHOLD, I SAY TO YOU, LIFT UP YOUR EYES AND LOOK AT THE FIELDS, FOR THEY ARE ALREADY WHITE FOR HARVEST!” (John 4 v 35.) Much sowing has already been done - so let's reap that which is already ripe, in fact in some cases, over-ripe.

We were recently in an over-ripe rice field where they were late harvesting the crop. Because of the lateness, some of the grain was dropping out of the heads, only to be lost. Isn't that a crime where there are poor and needy people?

But how can reapers reap if they don't know how to or if they don't have the proper tools, or an understanding of how to use their tools? The sword of the Spirit can be a scythe. The sword of the Spirit is **not** your Bible - your Bible won't cut anything. The sword of the Spirit is the word of God when the words are coming out of our mouths. In Revelation 1 v 16 we see Jesus with a sword coming out of His mouth. This is not a metal sword but the word of God - not a book but the Word - which is sharper than any two-edged sword.

When the Word of Almighty God comes out of your mouth, it cuts: it cuts the enemy down to size: it cuts deep into his lies. The word is not sharp, it is sharper. Use it to cut off and cut free: cut into the principalities and powers with the word. Use it to cut people free: use it to cut them out of the web of deceit that satan and his minions have woven around them.

The Word, the Father and the Spirit agree (1 John 5 v 8). Having used the Word to cut, now bind in the oil and balm of the Spirit to heal: now use the love and gentleness of the Lord Holy Spirit. In cutting someone free, they can now see spiritually and discern truth, so call on Jesus to reveal the truth. JESUS IS THE TRUTH.

When praying for muslims we sometimes don't ask the Holy Spirit to reveal Jesus but use one of His

other names like Wisdom, the Way, the Truth or the Life. Then, through the Holy Spirit, they meet Jesus. When they come through, they might have tears in their eyes or they might sway or fall - or they might not show any outward evidence at all of the Holy Spirit's visitation - but that's not our responsibility. We just have to be obedient to the promptings of the Lord and speak out whatever He gives us - no more and no less. Obedience is everything.

If you make mistakes (as you surely will) don't worry. I have had wonderful things happen as a result of my mistakes - Jesus always puts it right so easily and lovingly.

A 'rule of thumb' is: don't touch people when cutting them free, but do try to put your hand on them somewhere (hand or shoulder) when asking the Holy Spirit to reveal Jesus. At this point it is good to have physical contact. Also when leading them in the sinner's prayer.

I recall praying for a couple in Rochester High Street: they both had high blood pressure so, prompted by the Lord, I prayed for him. She was holding his arm and as I prayed I held his arm - and **she** said "Wow, the power came right through to me". I don't know what she felt. This same lady's sister, when I prayed for her in Woolworth's, nearly fell over and had to hang onto the counter. Subsequently, five members of her family came into salvation. Glory to God.

The body of Christ for the most part is embarrassed at this amazing power; embarrassed at using their tongues in public. They say "they might think I'm mad if they hear me". Who is out-of-step - us or them? Who has swallowed all the tired old lies of the devil? It is time for the church to wake up to the power we have at our disposal and use it to the glory of God.

Some years ago a warlock was being interviewed on TV where he was talking about power and he actually stated that Christians have vast power but never seem to use it. Well, we don't go by what warlocks say, however true it might be, but in God's Book we are told to use the power and the authority we have been given. We have the equivalent of a cheque book full of underwritten promises, all signed for us by Almighty God. To choose to live as less than a son of God and a joint heir with Christ is not only ridiculous, but a tragedy.

Don't try to talk people into or out of anything - JUST USE THE POWER OF THE HOLY SPIRIT which is so readily available.

## CHAPTER 6

# CUTTING 'EM FREE

There are always reasons why we have to cut a person free (spiritually) before asking the Holy Spirit to reveal Jesus to them because the vast majority of people carry all kinds of spiritual baggage.

We see born-again Christians with an alarming array of problems and we have discovered that 'cutting them free' at the point of salvation gives them a head start over those not cut free.

In Leicester Square we led a young man named "John" to Jesus. He later gave a testimony and said "When they prayed for me a great weight went off my shoulders and over my head like this - Whoosh! - now I feel as light as a feather"!

A man in Chatham, the husband of a born again Christian lady, cried, not so much as we led him to salvation but as we cut him free. We just don't know what the Holy Spirit does when we pray for people. This has been our experience many times and this is our testimony working in England which is a hard, hard country.

Do we only cut people free when we're in England then? No. We find many Christian Africans, Australians, Europeans, etc tied up in all sorts of problems which one would suppose would have been dealt with at the point of their salvation. How could we think of birthing a brand new baby Christian without freeing them from the bondage and cleaning them from the dirt and rubbish of their old life? Sadly this is sometimes what happens, so is it any wonder that we see born-again, Spirit-filled Christians in the prayer lines over and over again, still trying to be set free from their past.

We are very aware that a brand new Christian is a new creation in Christ Jesus but the spiritual ties from their past life still have to be dealt with. Consider also those who have been in strong occultish faiths: what sort of vile mess are we going to leave them in if we don't deal with the foundational spiritual elements at their moment of rebirth?

We have heard some Christians propose the idea that all these things would automatically be dealt with at the moment of salvation. Sadly, in our experience, this is not the case and we have been very aware of those Muslims, Hindus, Buddhists, etc who hardly seem to move in their new-found faith and trust in the Lord Jesus Christ. They seem to be trying to straddle the fence, having a foot in both worlds, as it were. Cutting these people free, in our experience, allows them to focus their lives on Jesus properly.

Like anything in the Christian kingdom, there are exceptions, but in the main, we are acutely aware of the needs of most to be severed from ungodly soul ties, pre-conceived ideas, curses, hereditary spirits, sins of the fathers, etc, etc.

If we are led by the Holy Spirit, He will show us very plainly just what and how we are to deal with any situation.

For those whose theology is upset by these things, we have photographs of many sweet little children of Spirit-filled parents: children who used to bite and kick and manifest demons, sometimes endangering both their own life and the lives of others, and were generally uncontrollable. We have had the privilege of gently delivering and cleansing these children of their spiritual baggage and the result has been awesome. One nursery school teacher asked the mother of a cleansed and totally transformed little boy "What have you done? Did you change his diet?" Another little girl said to her Mummy afterwards "While they were praying for me I saw lots of black snakes all going away from me." (We didn't see them, only she did.) These situations are dealt with so easily, quietly and gently, and yet often, parents put up with tantrums and traumas from their children when they don't need to.

It is therefore incumbent upon the reaper to reap in the fullest and neatest possible way. Of course we

will all move gradually into all of this as we learn to rely on the Holy Spirit and upon the power and authority so readily given by our loving Daddy God and available at all times and on all occasions. However, we do have to realise and remember that we must be sensitive at all times.

When I started work many years ago in Fleet Street selling advertising space, I was told I would need to have "the hide of a rhinoceros and the resilience of a rubber ball". Who wants to know a double-glazing, time-share or space salesman? They seem to have no sensitivity whatsoever to people's feelings. However, when we get a vision of the fact that these lost souls are going to hell (ETERNAL TORMENT) for all eternity, we should be even more motivated than these insensitive salesmen, shouldn't we?

Every evangelist is aware of the challenging nature of his/her calling. It is hardly surprising then that we stir up hostility and antagonism. The gospel plainly puts people in their place - Kingdom of God or kingdom of satan. Evangelists will always be rejected by some unsaved people - it is a normal, every-day occurrence. I would even venture to suggest that if a person does not suffer rejection, they may not be doing it right. In fact, the more reaction that is invoked, the more likely it is that the Holy Spirit is convicting of sin and confirming the word spoken.

I remember once at a meeting when we had just heard the most powerful testimony of healing and salvation and it was left to me to give the appeal for salvation. Without thinking, I 'put the cart before the horse' and said: "Wow, after hearing such a testimony, is there anyone who would **not** want to know Jesus?" A man jumped up and shouted "Yes, ME"! - and ran out of the hall. Was he convicted?! Some of our FGB men followed him out and down the High Street where they gently cut him free and led him to Jesus. Should they have considered the devil's lie "Don't hurt his feelings", "Don't embarrass him", "Don't get personal", etc? Alas, so many compassionate, sweet, soft-hearted Christians are so concerned for people's feelings that they let the lost slip through their fingers - right into hell.

However, it is much worse when the evangelist is more concerned for his own feelings of how **he** might suffer by the hostility shown to him. Of course, this antagonism is not against us personally - it is (and must be acknowledged as) rejection of our Lord Jesus Christ.

We should be dead to all of that if we are truly crucified with Christ. Galatians 2 v 20 says "I HAVE BEEN CRUCIFIED WITH CHRIST; IT IS NO LONGER I WHO LIVE, BUT CHRIST WHO LIVES IN ME AND THE LIFE WHICH I NOW LIVE IN THE FLESH, I LIVE BY FAITH IN THE SON OF GOD, WHO LOVED ME AND GAVE HIMSELF FOR ME."

The devil will fight us every inch of the way to prevent us walking in this crucified condition. He tries to stop us by telling us we will be rejected. Well, we **will** be rejected - over and over again - because Jesus was too. That's what the battle is all about. If satan can get us so worried about our own feelings, our reputation or being embarrassed that we stop evangelising, then he has won. Brothers and sisters, please don't let that happen: you are victors, not victims, and fear of man has no place in your spirit-filled life.

Families that don't reproduce, die. The same is true of God's family. Think about it. Consider how ridiculous it would be for a woman who badly wanted a family to say she didn't want to have a baby because she would be embarrassed by the indignity of going through childbirth. Even the Queen had to do that in order to produce an heir.

In Tanzania we find spirits of shyness and embarrassment. As we speak the words of God there is giggling and eyes turned to the ground. In that situation we have to bind the spirits right at the start. In order to do this work, we must recognise all the spirits that would stop us before we even get going - and deal with them in the name of Jesus Christ. In places like Zanzibar, starting in 1995 we had to go boldly where few Christian evangelists had gone before.

After so long in this ministry, you may think it would not affect us, yet recently as I went to speak to a man in McDonalds, I had to ask Olive to pray that I wouldn't talk myself out of this encounter. I still need renewed courage for every stranger that I speak to. We know where doubt and unbelief come from: we know the lie is birthed in hell, and understanding that, we press on towards the goal of winning souls.

Our aim is to pray with people, saved or unsaved - probably much the same as we would if we were ministering in a church building. From where do we Christians get our remit to only minister in a church building? Did Jesus ever say "Come down to the synagogue on the Sabbath and I'll have my disciples pray for you?" Almost without exception, salvations, words of knowledge, healings and deliverance all took place out where He was, amongst the people - and exactly the same should apply to us today. Miracles taking place in a church building is fine because we all need to learn and practise these things in a loving family atmosphere, but that's only practise. To get the job done we have to take the Holy Spirit and His power out onto the streets, to the people in so much need.

Our aim has to be to pray into a person's situation and life in order to allow Jesus to meet their needs - and of course, there's nobody without some kind of need. The lost need salvation as their first priority and if they need healing, this miracle often leads to their salvation.

But our ultimate goal is to lead a soul from death into life - and that usually begins with cutting all their spiritual baggage off them, leaving them free and unencumbered, to make their decision. We do not put up with any of the enemies tired old lies and excuses. We want God's best for everybody. Having Christ Jesus and the Holy Spirit in us and working through us makes us more than conquerors over the devil and all his demons. Hallelujah!

Having cut the unsaved person free from all the demonic filth, broken off the chains and shackles of curses, lies and deception, etc, we then invoke the precious Holy Spirit to open their understanding and reveal to them all that is available to them in our Lord Jesus Christ. After Jesus has been revealed to the person, of course he wants Him to come and live in his heart.

## CHAPTER 7

### SO SIMPLE

Many Christians don't seem to know how to lead anyone in the sinner's prayer, although it is so simple. It is sensible to have a little practise before you do it the first time: "Say this after me. Lord Jesus, I'm a sinner and I'm sorry. Please forgive me and wash away my sin. Come and live in my heart and make me a new person. Thank you that you love me and you died for me." Then you can add anything else that the Holy Spirit gives you.

That is not only the simplest prayer that anyone ever prayed but it is also the most profound and meaningful. If prayed from the heart it is life-changing.

It is sad that some Christians do not seem to have an assurance that their salvation is real. The reason for this is usually that they have not confessed it. Romans 10 v 9 says **THAT IF YOU CONFESS WITH YOUR MOUTH THE LORD JESUS AND BELIEVE IN YOUR HEART THAT GOD HAS RAISED HIM FROM THE DEAD, YOU WILL BE SAVED.**

The reason these Christians have no assurance of their salvation is because they are not confessing their new-found faith in Jesus Christ. So, after saying the sinner's prayer with someone, we get them to tell us what they have just done. Some can't put it into words, so again we get them to repeat after us "I've got Jesus living in my heart and all my sin is forgiven". Then ask them how they feel (although we don't go by feelings). They always say that they feel good (because they have confessed it) and that helps to settle it in their spirit. Now they are more able to confess Jesus to their friends and others that they meet.

A lot of well-meaning Christians ask us how we get them to church or disciple them, etc. They ask what sort of follow up we give: what happens to them afterwards? Sometimes it's easy because we hand them straight over to the pastor we happen to be working with at the time. (In Africa the pastors are often with us, particularly if we need an interpreter.)

If we are working in Leicester Square, London, and the people who get saved come from another country (which is often the case), we can only pray that God will continue to lead and guide them and that the Holy Spirit will lead them into all truth. We believe He does this.

However, in our experience, it seems that many do not attend a church building. Despite this, we believe they are saved because they said the prayer inviting Jesus into their hearts and He would not refuse them.

However, because we were concerned about this, we took it to the Lord and He gave us His promise that He would teach His children. He showed us the verse in Isaiah 54 v 13 which says **ALL YOUR CHILDREN SHALL BE TAUGHT BY THE LORD, AND GREAT SHALL BE THE PEACE OF YOUR CHILDREN.**

This was ratified by our Lord Jesus in John 6 v 45: **IT IS WRITTEN IN THE PROPHETS AND THEY SHALL ALL BE TAUGHT BY GOD.** If this is an important issue to you, please read all the surrounding verses.

As already stated, we take them to the organised churches if we can. When ever possible we hold Bible Studies and prayer meetings for them on a weekly basis but more importantly, we pray for them for baptism in the Holy Spirit at the time of their salvation. In any event, the Lord has quite clearly shown that He will look after them.

On our first outreach to Zanzibar we spoke to the porter who carried our bags from the ferry. His name was Kheiri (pronounced Hairy). Although there was very little time available, we prayed for him and led him to Jesus. At the time we felt it was a very weak confession of faith but we continued to pray for him.

Two years later we were working down in the port and we led two (Muslim) men to Jesus. We asked why they were so willing to give their hearts to Jesus without asking any questions. They told us that Kheiri had been telling them about Jesus for the last two years! Glory to God!

To our knowledge, Kheiri has not been to church or been discipled or baptised in water - yet the evidence is there of his confessing Jesus to his friends. We could tell of many similar instances in many countries but only God truly knows each individual's heart.

(The critics are not usually those who do the work. Those who function in evangelism are only too happy to bless and encourage each other.)

## CHAPTER 8

### CONCLUSION

I hope the message we have tried to convey here does not suggest that every encounter will result in a soul won for the kingdom. Of course you will find many who will give excuses, tell you to go away or even be down-right rude to you. Many of us have had those times of witnessing where the ground has been as hard as brass - it's not surprising that after a few experiences like that, the workers are not too keen to try any more. But it just takes one beautiful salvation to make all the effort so worthwhile.

May we encourage you with this: we are not just in a time where the fields are white to harvest - it's even better than that. The power of the Holy Spirit is so available and so ever-present for the work and He will prompt you to speak to the right person. We can't emphasise enough - let Him do the whole work for you. Let the Holy Spirit of Almighty God manifest His gifts out there in the world in the way He wants to, through us all.

In fact it's even better than that! We are in a time where revival is already taking place in many parts of the world. We keep hearing that there **will be** revival here in the UK. Prophecies abound - can they all be wrong? Where is this revival that they all talk about? Where will it begin? When will it begin? Can I be involved? There's only one answer to all of these questions. **THE POTENTIAL FOR REVIVAL IS IN YOU!**

Revival is all about repentance and it begins as a personal thing. Once you have come into an understanding of revival and made a quality decision to repent (even though your sin has already been dealt with and forgiven), the Holy Spirit will bring to your mind those things that He wants to deal with. At this point your own personal revival may begin - maybe even before you have finished repenting (which, in our experience, can take many days).

Some of the sins you may not readily think about (to repent of) are:

1. Ingratitude to God
2. Lack of love for God
3. Neglecting reading your Bible
4. Neglecting of prayer
5. Unbelief
6. Lack of love for the unsaved
7. Neglect of family duties
8. Neglect of self-denial
9. Worldly mindedness
10. Pride
11. Envy
12. Critical spirit
13. Gossiping
14. Hindering others from serving God
15. Telling lies
16. Cheating
17. Hypocrisy
18. Wrong motives
19. Bad attitudes
20. Lack of faith

When a person comes into revival, then we usually find that others see the need to repent as well. It's like a bomb going off in a bomb dump - other bombs will go off too. It's called 'sympathetic explosion'. So go and get revived - and watch it spread!

The Lord has blessed us so abundantly that the number of decisions for Christ on the streets is going up in leaps and bounds, doubling and trebling. Can you imagine going up to a stranger in the street and asking "Have you got Jesus living in your heart and had all your sins forgiven?" "Oh no", I hear you say - "you should be a bit more subtle than that, surely". Recently we have been leading people in the sinner's prayer, having opened the conversation in just that way. For this to happen, can there be any doubt that it is the work of the Holy Spirit?

Of course, that is not the whole picture. There are many other factors involved, the most important of which is prayer. I'm sure everyone would agree on the importance of communion with our loving heavenly Father each day. We always ask for Divine Appointments, so that we don't waste our time talking to the wrong people and therefore get nowhere.

Another factor is spiritual warfare in which we are very much involved. In many places we go, the Holy Spirit reveals the ruling spiritual powers so that they can be dealt with in the name of Jesus. On our last trip to Florida we were taken to the Kennedy Space Centre at Cape Canaveral. We thought it was just going to be a day out but the Lord revealed the elemental spirit over the Centre and that part of Brevard county.

So we were able to share that in the local church where we were due to preach and teach spiritual warfare the next day. The spirit was that of the Tower of Babel which said "We have conquered space - now nothing is impossible to us". That of course was a proud lie and we gave it to the local church to deal with. It is their job to police the heavenly realms in the place where they live.

This of course is another subject about which many books are available but space precludes us from sharing much of that here, but don't be surprised if you find yourself involved in some of these battles.

We pray that you have now caught the vision and if you have and are prepared to put it into action by faith, you will have the joy and fulfilment of reaping (or increasing) your own harvest. Now that you have discovered for yourself that EVANGELISM IS EASY, the next step is for you to teach others.

That is Father's goal for each of us - to make disciples, thereby sharing the work and getting it done quicker so that Jesus can return.

All glory and praise be to God the Father, God and Son and God the Holy Spirit. Amen.

## ADDENDUM

Some places seem to be better for evangelism than others, but this is not God's word, and we are aware that even though experience should not be our yardstick, it often is. In the light of this we realise that Christians need to see evangelism in action.

Therefore, we give a permanent invitation to anyone who would like to experience this at first hand to come with us on one of our outreaches and get involved.

Alternatively, we would always be willing to conduct a seminar or just teach for one day or a weekend where we might go into your locality to bring the gospel on to your streets.

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